

## Message Text

UNCLASSIFIED

PAGE 01 SYDNEY 01748 140242Z

62

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 059733

R 140143Z AUG 75  
FM AMCONSUL SYDNEY  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6410  
AMEMBASSY CANBERRA

UNCLAS SYDNEY 1748

E.O. 11652: N/A

TAGS: BTIO, AS

SUBJ: REVERSE INVESTMENT OPPORTUNITY - AN AUSTRALIAN RUBBER  
COMPANY

1. A LARGE, RELIABLE, SUBSTANTIAL SYDNEY BASED MANUFACTURER  
OF INDUSTRIAL RUBBER PRODUCTS INVOLVING THE INJECTION  
MOULDING, COMPRESSION MOULDING AND EXTRUSION OF RUBBER  
ARTICLES, IS INTERESTED IN EXPANDING ITS ACTIVITIES BY  
PURCHASING AN OPERATING, SIMILAR US MANUFACTURER, PREFERABLY  
LOCATED IN CALIFORNIA.

2. COMPANY DESIRES ANONYMITY AT PRESENT BECAUSE IT IS WELL  
KNOWN IN CALIFORNIA DUE TO SUBSTANTIAL PURCHASES OF MACHINERY  
DURING PAST FEW YEARS. REPLIES OR SUGGESTIONS SHOULD BE  
DIRECTED TO J.C. MARSHALL, CHIEF, ECONOMIC/COMMERCIAL SECTION,  
AMERICAN CONSULATE GENERAL, APO SAN FRANCISCO 96209.  
COMMUNICATIONS WILL BE FORWARDED TO SYDNEY FIRM.

3. (A) US FIRM COULD HAVE A HEALTHY PROFITABILITY OR A  
DECLINING PROFITABILITY OR WITH ACCUMULATED LOSSES.

(B) SIZE OF COMPANY NOT IMPORTANT BUT CAPITAL  
REQUIREMENT WILL BE A CONSIDERATION.

(C) PERSONNEL OF US COMPANY SHOULD HAVE A BASIC  
NUCLEUS OF REASONABLY GOOD MANAGEMENT WHICH COULD BE  
AUGMENTED WITH EXPERIENCED AUSTRALIAN EXECUTIVES.

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EXISTING PERSONNEL OF SHOWN ABILITY WOULD BE ENCOURAGED

TO REMAIN.

4. AUSTRALIAN FIRM'S EXECUTIVE KNOWS L.A. AREA AND  
IS PREPARED TO TRAVEL TO US FOR INTERVIEWS/NEGOTIATIONS  
AND PRESENT FISCAL DATA.

5. WTDR IN PROCESS.

HANNAH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**To:** COM  
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